

LogiWare

- Founded in 2006
- Founders (Gokul and Alan) each have over 30 years of experience in software development, previously worked at Nedlloyd Lines.
- Headquartered in Atlanta, GA
- Logiware has 2 product/service offerings:
 - Cloud-based, SAAS product for international forwarders and NVOCCs
 - BPO services (Staffing help that can process shipments for our clients).
- 6 people in the U.S.
 - Owners (2), Sales (2), Training (1), Administration (1)
- 150 people in Bangalore, India
 - 6 Managers
 - 9 Team Leaders
 - 80 Business Process Outsourcing/data entry
 - 45 Programmers
 - 10 Quality Assurance Analysts



Some of LogiWare's Customers



BAY LOGISTICS, LLC



Exports

Domestic

Imports



Ocean



Air



Trucking



Warehouse



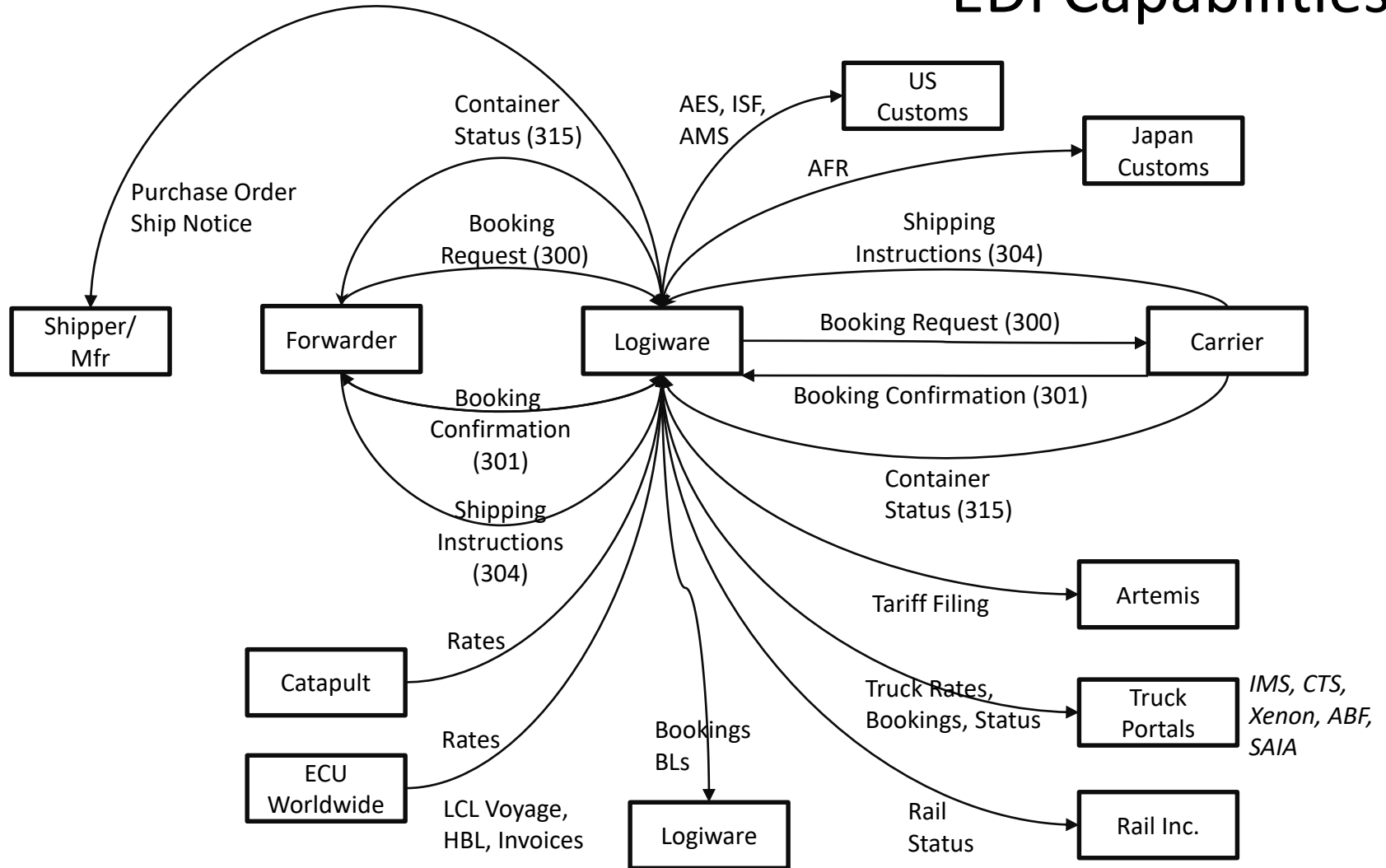
EDI



Accounting



EDI Capabilities



Increase your Profitability

- Keep costs, rates, and markups current and **accurate** in your system.
- Provide **visibility** of profit
 - when costs change
 - profitability dips below threshold
 - customers go on credit hold
 - customer payments are received.

Keep Shipments on Schedule

- **See all tasks needed** to keep shipments on schedule with the most important ones at the top of the list.
- Visibility of documents and **special requirements** needed for each shipment.
- As tasks are completed, **automatic notifications** and documents can be sent
- **Alerts and escalations** can be automatically sent if a task falls behind.
- With **EDI**, exchange information electronically with carriers, truckers, shippers, agents and others, faster and more accurate.
- Visibility of **key milestones and shipment tracking status** to staff and customers at all times.
- **Self-service** quotes, reports, and document review for customers

Scale your business

- Our staff of 90+ trained and experienced BPO (Business Process Outsourcing) specialists can handle **any shipment related task**.
- All work is done with Service Level Agreements (SLA's), documented **Standard Operating Procedures**, error-reporting, and performance metrics.

Advantages of LogiWare

Easier to use

Better Workflow Management

Customized to your needs

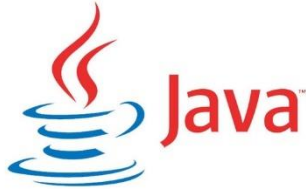
Outstanding Support

Cloud-based, Open-Source Technology

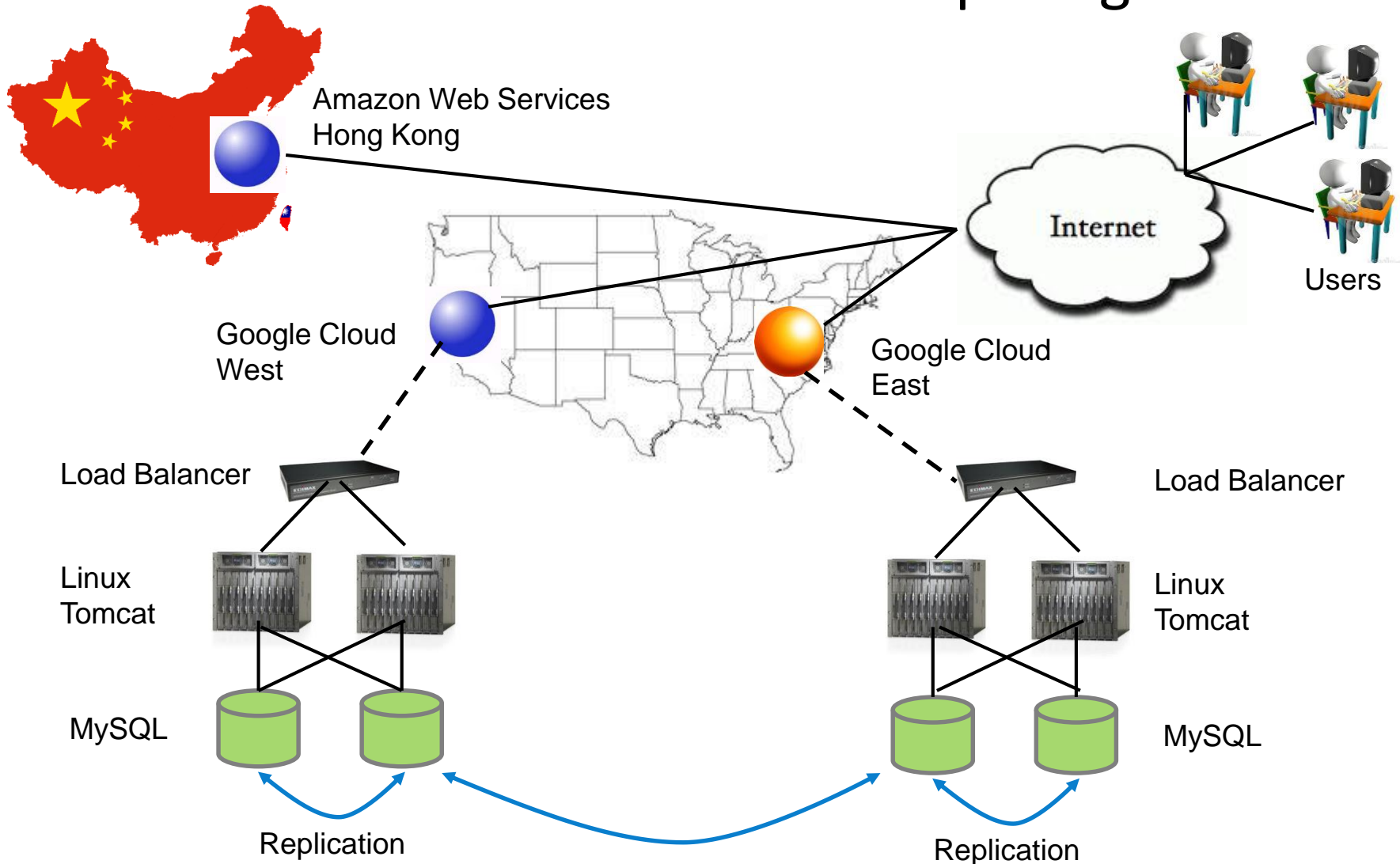
Single Pricing for all modules

Business Process Outsourcing/Data Entry available

- Open Source, JAVA Technology
- Runs on any operating system and hardware platform:
 - Microsoft Windows
 - Linux (**Standard deployment**)
 - Unix
 - IBM
- Can use any type of database
 - Oracle
 - SQL Server
 - MySQL (**Standard deployment**)
 - DB2
- Works in any web browser:
 - Internet Explorer
 - Mozilla Firefox
 - Google Chrome or IE or Firefox (**Standard deployment**)



Cloud Computing Platform



- **Business Process Outsourcing (Staffing Service)**
 - Contract/Rate Management
 - Rate Quotes
 - Enter Bills of Lading
 - Track and Trace Status lookup
 - Enter and match costs to vendor invoices
 - Master BL cost verification and Proof
 - Handle all activities for import coordination
 - Communicate directly with vendors and customers.
 - Upload and attach documents to files
 - File SED's, ISF, AMS.



Current BPO Tasks and Monthly Volumes

Task	Volume
Dock Receipts (Import)	4,674
HBL Entry	5,531
MBL Costing	320
Accounting Invoices	23,810
Carrier Statement line items	5,688
Confirm on Board	750
SED/AFR Filings	1,531
IMO	508
Caricom	53
POA/Canada/Inbond/Warehouse	1,002
Scan Attach Docs	16,008
Rate Management Contracts	30



Logiware Software Skills Summary

- J2EE
- Java
- HTML5
- Java Script
- XML
- Web Services
- Multi-language programming
- Hibernate
- Struts
- Vadin framework
- My SQL, Oracle, SQL Server
- Cloud development
- Mobile development
- Sencha mobile development
- Python
- PHP
- .NET

